

News of August 23, 2018

Burckhardt Compression and ExxonMobil sign Global Lubricants Collaboration Agreement

Two leaders in their fields come together to collaborate and deliver high performance lubricants and technical services. The offering is available for all operators of reciprocating compressors, who want to make the right choice when it comes to cylinder lubrication oil. The aim is to optimize plant reliability, increase productivity to its maximum and reduce costs.

Burckhardt Compression and ExxonMobil, two masters in class, have signed a global lubricants collaboration agreement to help deliver increased productivity, reduced cost and greater value to customers. This collaboration supports new product technology, engineered specifically for the unique performance requirements of reciprocating compressor systems and better meet customers' needs. Burckhardt Compression has preferentially endorsed this new product technology for use in its equipment. The offer also includes an enhanced equipment performance and lifetime, as well as lubrication related services.

The companies will provide a full range of equipment and technical lubrication services to help customers who use the new products to optimize the equipment performance. These services, performed globally by Burckhardt Compression and ExxonMobil's field engineering teams, include specialized training in products and lubrication best practices, lubricant analysis, equipment troubleshooting and maintenance support.

Martin Wendel, President of Services Division at Burckhardt Compression said, "We are looking forward to working closely with ExxonMobil to offer the most suitable solution to our customers. With ExxonMobil, the lubricant expert on board, we are confident we can deliver best-in-class products and technical support for our advanced equipment and to help customers achieve their business goals."

"Industrial operators rely on a wide variety of equipment, including high-pressure compressors, in their daily operations. Equipment reliability is critical to boost operational efficiency and reduce costs," said Gerald De Causemaeker, Director Finished Lubricants EAME at ExxonMobil.

"Our collaboration with Burckhardt Compression combines excellent experience in application engineering with lubrication expertise to help customers optimize their plant's efficiency. Our range of Mobil Rarus PE compressor lubricants and services will also help customers to improve equipment reliability, enhance safety and reduce their environmental impact."

Images:



The team from ExxonMobil and Burckhardt Compression celebrate the signing of the global lubricants collaboration agreement at Burckhardt Compression's facility in Winterthur, Switzerland



Martin Wendel (BC) and Gerald De Causemaeker (EM) agreeing on the collaboration and signing the contract for the Global Lubricants Collaboration. (Image source: ExxonMobil)

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About Burckhardt Compression

Burckhardt Compression is the worldwide market leader for reciprocating compressor systems and the only manufacturer and service provider that covers a full range of reciprocating compressor technologies and services. Its customized compressor systems are used in the upstream oil & gas, gas transport and storage, refinery, chemical, petrochemical and industrial gas sectors. Burckhardt Compression's leading technology, broad portfolio of compressor components and the full range of services help customers around the world to find the optimized solution for their reciprocating compressor systems. Since 1844 its highly skilled workforce has crafted superior solutions and set the benchmark in the gas compression industry.

SIX Swiss Exchange: BCHN

For further information, please visit www.burckhardtcompression.com

About ExxonMobil

ExxonMobil is one of the world's largest suppliers and marketers of fuels, lubricants and specialties, including lubricant base stocks, waxes and asphalt. Tracing its lubricants history to the Vacuum Oil Company in 1866, ExxonMobil has been at the forefront of lubricant technology innovation for more than 150 years. Its breakthrough products have helped to power some of mankind's greatest technological feats, including the first gasoline-powered automobile, the first electric generating system, the first powered flight and the first space shuttle launch, among others. Today, ExxonMobil continues to develop new lubrication solutions for tomorrow's machinery, to help keep the world moving. The term "ExxonMobil" is used for the sake of convenience to include all affiliated entities, and is not intended to override the corporate separateness of those entities.